# Design Holding

# Flos | Louis Poulsen | B&B Italia Maxalto | Azucena | Arclinea

Milan, May 12, 2021

#### PRESS RELEASE

# PRICING OF $\epsilon$ 470.0 MILLION SENIOR SECURED FLOATING RATE NOTES DUE 2026 BY INTERNATIONAL DESIGN GROUP S.P.A.

International Design Group S.p.A. (the "Issuer"), a joint stock company (*società per azioni*) incorporated under the laws of Italy, announced today the pricing of the offering (the "Offering") of its Senior Secured Floating Rate Notes due 2026 for an aggregate principal amount of  $\in$ 470.0 million (the "Notes"). The Notes will bear interest at a rate of three-month EURIBOR (with 0% floor) plus 4.25% per year, reset quarterly, and will be issued at an issue price of 100% of the nominal amount thereof. The issuance and settlement of the Notes is expected to occur on May 19, 2021, subject to customary closing conditions.

Application has been made for the Notes to be listed on the Official List of the Luxembourg Stock Exchange and admitted to trading on the Euro MTF market thereof.

The proceeds from the offering of the Notes, along with cash on balance sheet of the Issuer, are expected to be used to (i) satisfy and discharge and ultimately redeem the Issuer's outstanding €320.0 million senior secured floating rate notes due 2025 at par plus accrued and unpaid interest thereon, (ii) pay the purchase price for the acquisition of U.S.-based e-commerce retailer YDesign Group, LLC by a wholly owned subsidiary of the Issuer (the "Acquisition"), and (iii) pay fees and expenses incurred in connection with the above transactions.

Upon issuance of the Notes and pending consummation of the Acquisition, which is subject to customary closing conditions as described in our press release of May 10, 2021, €150.0 million of gross proceeds from the Offering are expected to be deposited into a segregated escrow account and release will be subject to the satisfaction of certain conditions, including the completion of the Acquisition pursuant to the terms of the acquisition agreement within two business days following the release of the escrowed proceeds. If the conditions to the release of the escrowed proceeds from the segregated escrow account have not been satisfied on or prior to November 20, 2021, the Issuer will be required to redeem Notes with an aggregate issue price equal to €150.0 million at a redemption price equal to the issue price of such Notes plus accrued and unpaid interest from the issue date to but excluding such special mandatory redemption date and additional amounts, if any. The redeemed Notes shall be selected *pro rata* for redemption from all of the Notes.

The Issuer expects its €400.0 million 6.5% Senior Secured Notes due 2025, issued on November 9, 2018, to remain outstanding following the closing of the Offering.

For further information, please refer to our press release published on May 10, 2021.

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This press release constitutes a public disclosure of inside information by International Design Group S.p.A. under Regulation (EU) 596/2014 and Commission Implementing Regulation (EU) 2016/1055.

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#### **Cautionary Statements**

There can be no assurance that the Offering will be completed or, if completed, as to the terms on which it will be completed.

This press release is for information purposes only and does not constitute any offer to sell or the solicitation of an offer to buy any security in the United States or in any other jurisdiction. The Notes have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act"), or applicable state or foreign securities laws and may not be offered or sold in the United States without registration under federal or

applicable state securities laws or an applicable exemption from such registration requirements. The Notes will be offered (a) in the United States to "qualified institutional buyers" as defined in Rule 144A under the Securities Act and (b) outside the United States to persons who are not U.S. persons (i) in an offshore transaction in accordance with Regulation S under the Securities Act, (ii) if resident in a Member State of the European Economic Area, to "qualified investors" within the meaning of Article 2(e) of Regulation 2017/1129/EU and amendments thereto (the "**Prospectus Regulation**") and any relevant implementing measure in each Member State of the European Economic Area and (iii) if a resident of the United Kingdom, to "qualified investor" within the meaning of Prospectus Regulation as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 (the "**UK Prospectus Regulation**").

This press release does not constitute an offer to the public in Italy of financial products, as defined under Article 1, paragraph 1, letter (t) of legislative decree of February 24, 1998, no. 58, as amended (the "Italian Financial Act"). The Notes cannot be offered, sold or delivered, directly or indirectly, in Italy either on the primary or on the secondary market to any natural persons nor to entities other than qualified investors (*investitori qualificati*) as referred to in Article 2, paragraph (e), of the Prospectus Regulation or unless in any circumstances which are exempt from the rules on public offerings pursuant to Article 1 of the Prospectus Regulation and the implementing regulations issued by the *Commissione Nazionale per le Società e la Borsa*, the Italian securities and financial markets regulator ("CONSOB"), including Article 34-*ter*, paragraph 1, of CONSOB Regulation no. 11971 of May 14, 1999, as amended (the "Issuers Regulation"), and the applicable Italian laws and regulations.

This press release is for informational purposes only and does not constitute and shall not, in any circumstances, constitute a public offering or an invitation to the public in connection with any offer within the meaning of the Prospectus Regulation. The Offering will be made pursuant to an exemption under the UK Prospectus Regulation and the Prospectus Regulation, as implemented in Member States of the European Economic Area, from the requirement to produce a prospectus for offers of securities.

This press release is only being distributed to, and is only directed at, persons in the United Kingdom that (i) are "investment professionals" falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the "Order"), (ii) are persons falling within Article 49(2)(a) to (d) ("high net worth companies, unincorporated associations, etc.") of the Order, or (iii) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000) in connection with the issue or sale of any securities may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as "Relevant Persons"). This press release is directed only at Relevant Persons and must not be acted on or relied upon by persons who are not Relevant Persons. Any investment or investment activity to which this document relates is available only to Relevant Persons and will be engaged in only with Relevant Persons.

The offering memorandum prepared in connection with the Offering has not been and will not be approved by CONSOB, the Financial Conduct Authority or any other competent authority.

### **Information to Distributors**

Manufacturer target market (MIFID II product governance; UK MiFIR product governance) is eligible counterparties and professional clients only (all distribution channels). No PRIIPs or UK PRIIPs key information document (KID) has been prepared as not available to retail investors in EEA or the United Kingdom, respectively.

# Forward Looking Statements

This press release may include forward-looking statements within the meaning of the securities laws of certain applicable jurisdictions. These forward-looking statements include, but are not limited to, all statements other than statements of historical facts, including, without limitation, those regarding the group's future financial position and results of operations, their strategies, plans, objectives, goals and targets, future developments in the markets in which the group participates or is seeking to participate or anticipated regulatory changes in the markets in which the group operates or intends to operate. In some cases, you can identify forward-looking statements by terminology such as "aim", "anticipate", "believe", "continue", "could", "estimate", "expect", "forecast", "guidance", "intend", "may", "plan", "potential", "predict", "projected", "should" or "will" or the negative of such terms or other comparable terminology.

By their nature, forward-looking statements involve known and unknown risks, uncertainties and other factors because they relate to events and depend on circumstances that may or may not occur in the future. We caution you that forward-looking statements are not guarantees of future performance and are based on numerous assumptions. Our actual results of operations, including our financial condition and liquidity and the development

of the industries in which we operate, may differ materially from (and be more negative than) those made in, or suggested by, the forward-looking statements contained in this press release. In addition, even if our results of operations, including our financial condition and liquidity and the development of the industries in which we operate, are consistent with the forward-looking statements contained in this press release, those results or developments may not be indicative of results or developments in subsequent periods.

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## **Design Holding**

Design Holding is the world largest group in the high-end design sector, with a cultural heritage of European origin and a global presence, characterised by great geographical diversification, distribution channels and product categories.

Design Holding boasts a catalog full of iconic objects designed by legendary designers such as Achille and Pier Giacomo Castiglioni, Tobia Scarpa, Luigi Caccia Dominioni, Poul Henningsen, Arne Jacobsen, Verner Panton, Philippe Starck, Antonio Citterio, Gaetano Pesce, Piero Lissoni, Naoto Fukasawa, Konstantin Grcic, Jasper Morrison, Patricia Urquiola, Ronan and Erwan Bouroullec, Michael Anastassiades, Vincent Van Duysen, Nendo, Øivind Slaatto, Alfred Homann, Oki Sato and many others.

Founded in November 2018 and jointly controlled by entities from the two investment groups Investindustrial and The Carlyle Group, Design Holding aims to further grow in the global market, including through acquisitions. The Group currently combines three industry-leading and mutually complementary companies: B&B Italia, Flos and Louis Poulsen, along with their respective subsidiaries.

www.designholding.com

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